# BRIEF PROFILE

| Name : Nilesh Tale | |
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| **Status : Team Member Expert** | |
| **PARTICULARS** | **Description** |
| a. SUBJECT | Supply chain consulting, Logistics solution selling, Supply chain design, Supply chain analytics, Supply chain management |
| b. DOMAIN | Logistics solution selling, <br> Supply chain design & Implementation, <br> Supply chain Analytics & Solutions APAC <br> Supply Chain TMS Implementation <br> Supply Chain Solutions & Project Acquisition <br> Supply Chain Presales and business development |
| c. SPECIALIZATION | Management Consulting, Solutions Engineering & Design, 4PL Control Tower Design & Setup, IT Management consulting, Real Estate -Financial plan development for Industrial Park development |
| d. EXPERIENCE | Over 19 years |
| e. CAREER | Director-APAC Advatix Supply Chain Solutions (September 2021-Till Now), Director - Log4U (August 2016-September 2021), German Logistics Firm Kuehne+Nagel 2013-2015: Regional Manager APAC-Solution development, (Location Singapore), 2007-2013: Deputy General Manager: Corporate Network Engineering-APAC and Solution Development-India (Location –India), Accenture, India as a Team Lead/Functional Consultant May 2006 - August 2007, Haldia Petrochemicals Ltd. June 2001-June 2004. |
| f. HIGHLIGHTS | Conversion of pipeline worth 4.5+ mn SGD for FY 15 for APAC P&L in KN Singapore ☐ Improvement in Business Unit Top-Line for India inducting consulting services approx. 200K SGD ☐ Development of a completely independent solution Team for taking care of APAC projects ☐ Integrated Aerospace Vertical solution for MRO offering ☐ Trained and managed internal sales teams across APAC for marketing, cross-selling and business development |
| g. Credentials | MBA in Operations, Logistics & Supply Chain Management from SIMSR, Mumbai, India ☐ B.Tech (Chemical Technology) from Nagpur University, India |